

# Verbesserung der Therapieergebnisse durch Patientenwissen



Ingrid Mühlhauser

Universität Hamburg

Fachwissenschaft Gesundheit

# Themen

# Themen

- *Methodische Aspekte*

# Themen

- Methodische Aspekte
- Wann sind Interventionen erfolgreich

# Themen

- Methodische Aspekte
- Wann sind Interventionen erfolgreich
- Wenn Patientenwissen zu schlechteren Therapieergebnissen führt

# Themen

- Methodische Aspekte
- Wann sind Interventionen erfolgreich
- Wenn Patientenwissen zu schlechteren Therapieergebnissen führt
- **Wie viel dürfen Patienten wissen wollen?**



director of cardiac rehabilitation and preventive cardiology at the University of Vermont College of Medicine, in Burlington.

"You need a pretty high staff-to-patient ratio if you want to do a good job," Ades said. "Hospitals like cardiac rehabilitation because it's a good

public relations strategy . . . but they rarely break even."

Incorporating referral to cardiac rehabilitation into quality measures that affect reimbursement (pay for performance) could help boost referrals, said Ades, who helped write the 1995 guidelines and who is also one

of the coauthors of the Suaya study. "I'm under pressure from the hospital leadership to prescribe aspirin and statins because they get graded on it," he said. "So I think the single most important key is to make referral to cardiac rehabilitation a quality indicator." □

## Research Probes Details of Poor Adherence in Antihypertensive Drug Therapy

Mike Mitka

**A** UNIQUE DATA SET IS PROVIDING researchers with some clues into the murky realm of medication adherence for patients who have hypertension.

Controlling hypertension can be a difficult task and increases the risk for cardiovascular mortality and morbidity. It is estimated that only 30% of patients treated for hypertension achieve their target blood pressure goals. For physicians, the question becomes: are these patients not responding to the initial therapy, or are they not taking their medications in the prescribed manner?

At the European Society of Cardiology Congress on September 1 in Vienna, Austria, Bernard Vrijens, MD, chief scientist with AARDEX Group's research and development center in Visé, Belgium, described a study based on a review of the company's electronically recorded drug dosing histories of 4783 patients prescribed once-daily antihypertensive drug therapy. The data showed that half the patients had stopped their treatment within 1 year and that 50% of those remaining on treatment had occasional, several-day lapses in taking their pills—events that are often undetected with traditional adherence monitoring methods. AARDEX (Zug, Switzerland) manufactures a medication event monitoring system,

which collects real-time dosing data by recording each specific instance a patient opens a pill container.

"There is a difference between prescription and use," said Vrijens in an interview. "Almost half the patients make major mistakes; they take drug holidays or interrupt their treatment, and you cannot miss taking medications because that has lifelong implications," he explained.

Vrijens' study found that patients who took their medications mostly in the morning missed 6.7% of their prescribed doses, while patients taking medications mostly in the evening missed 12.0% of their doses. Overall, 7.6% of weekday doses and 9.5% of weekend doses were omitted.

Also, patients who missed many daily doses were more likely to quit treatment early (either formally or informally) than those taking their medications on schedule. Vrijens said 58% of patients who took more than 90% of their daily medications remained on therapy at 1 year. Only 12% of those taking less than 50% of their daily doses remained on therapy after 1 year.

George Bakris, MD, professor of medicine and the director of the University of Chicago Medical Center's hypertension center, said that while adherence's role controlling blood pressure is well known, the specifics surrounding missed doses has been lacking. Such knowledge could allow

physicians to intervene in dosing strategies more successfully. If electronic monitoring reveals, for example, that a person is missing his or her evening doses, "as the physician, you can probe a little deeper and perhaps better understand whether it's a personality issue or a lifestyle issue and make arrangements to overcome the problem," said Bakris.

Too often, Vrijens said, the treating physician underestimates the role adherence plays in achieving blood pressure goals. Overestimates of adherence based on patient recall, physician observation, and pill counting (patients will throw away medications and report them as consumed) are common, resulting in the false impression the medication dose is ineffective, which leads to prescriptions of more powerful drug therapies, he said.

Electronic monitoring may help physicians gain insight into adherence, but it is not infallible, noted Allen J. Taylor, MD, chief of the cardiology service at Walter Reed Army Medical Center, in Washington, DC. Taylor, who has studied adherence issues (Taylor AJ et al. *JAMA*. 2006;296[21]:2563-2571), said electric monitoring may register when a patient opens a pill container, but that does not mean the medication is taken. "In terms of functionally improving adherence, the pill bottle is not necessarily the solution," Taylor said. □



director of cardiac rehabilitation and preventive cardiology at the University of Vermont College of Medicine, in Burlington.

"You need a pretty high staff-to-patient ratio if you want to do a good job," Ades said. "Hospitals like cardiac rehabilitation because it's a good

public relations strategy . . . but they rarely break even."

Incorporating referral to cardiac rehabilitation into quality measures that affect reimbursement (pay for performance) could help boost referrals, said Ades, who helped write the 1995 guidelines and who is also one

of the coauthors of the Suaya study. "I'm under pressure from the hospital leadership to prescribe aspirin and statins because they get graded on it," he said. "So I think the single most important key is to make referral to cardiac rehabilitation a quality indicator." □

## Research Probes Details of Poor Adherence in Antihypertensive Drug Therapy

Mike Mitka

**A** UNIQUE DATA SET IS PROVIDING researchers with some clues

which collects real-time dosing data by recording each specific instance a patient opens a pill container.

"There is a difference between pre-

physicians to intervene in dosing strategies more successfully. If electronic monitoring reveals, for example, that a person is missing his or her evening

Die Alte Klage:

Nur 30% der Patienten mit Hypertonie erreichen Zielblutdruckwerte

Vienna, Austria, Bernard Vrijens, MD, chief scientist with AARDEX Group's research and development center in Visé, Belgium, described a study based on a review of the company's electronically recorded drug dosing histories of 4783 patients prescribed once-daily antihypertensive drug therapy. The data showed that half the patients had stopped their treatment within 1 year and that 50% of those remaining on treatment had occasional, several-day lapses in taking their pills—events that are often undetected with traditional adherence monitoring methods. AARDEX (Zug, Switzerland) manufactures a medication event monitoring system,

daily doses were more likely to quit treatment early (either formally or informally) than those taking their medications on schedule. Vrijens said 58% of patients who took more than 90% of their daily medications remained on therapy at 1 year. Only 12% of those taking less than 50% of their daily doses remained on therapy after 1 year.

George Bakris, MD, professor of medicine and the director of the University of Chicago Medical Center's hypertension center, said that while adherence's role controlling blood pressure is well known, the specifics surrounding missed doses has been lacking. Such knowledge could allow

which leads to prescriptions of more powerful drug therapies, he said.

Electronic monitoring may help physicians gain insight into adherence, but it is not infallible, noted Allen J. Taylor, MD, chief of the cardiology service at Walter Reed Army Medical Center, in Washington, DC. Taylor, who has studied adherence issues (Taylor AJ et al. *JAMA*. 2006;296[21]:2563-2571), said electric monitoring may register when a patient opens a pill container, but that does not mean the medication is taken. "In terms of functionally improving adherence, the pill bottle is not necessarily the solution," Taylor said. □



director of cardiac rehabilitation and preventive cardiology at the University of Vermont College of Medicine, in Burlington.

"You need a pretty high staff-to-patient ratio if you want to do a good job," Ades said. "Hospitals like cardiac rehabilitation because it's a good

public relations strategy . . . but they rarely break even."

Incorporating referral to cardiac rehabilitation into quality measures that affect reimbursement (pay for performance) could help boost referrals, said Ades, who helped write the 1995 guidelines and who is also one

of the coauthors of the Suaya study.

"I'm under pressure from the hospital leadership to prescribe aspirin and statins because they get graded on it," he said. "So I think the single most important key is to make referral to cardiac rehabilitation a quality indicator." □

## Research Probes Details of Poor Adherence in Antihypertensive Drug Therapy

Mike Mitka

**A** UNIQUE DATA SET IS PROVIDING researchers with some clues

which collects real-time dosing data by recording each specific instance a patient opens a pill container.

"There is a difference between pre-

physicians to intervene in dosing strategies more successfully. If electronic monitoring reveals, for example, that a person is missing his or her evening

# Eine neue Nachricht?

50% der Patienten nehmen nach einem Jahr das Medikament gar nicht mehr. Vom Rest nehmen die Hälfte die Medikamente unregelmäßig.

treatment within 1 year and that 50% of those remaining on treatment had occasional, several-day lapses in taking their pills—events that are often undetected with traditional adherence monitoring methods. AARDEX (Zug, Switzerland) manufactures a medication event monitoring system,

George Bakris, MD, professor of medicine and the director of the University of Chicago Medical Center's hypertension center, said that while adherence's role controlling blood pressure is well known, the specifics surrounding missed doses has been lacking. Such knowledge could allow

JAMA. 2006;296[21]:2563-2571), said electric monitoring may register when a patient opens a pill container, but that does not mean the medication is taken. "In terms of functionally improving adherence, the pill bottle is not necessarily the solution," Taylor said. □

Patienten sollen zu  
therapiegerechtem Verhalten  
verpflichtet werden

Gesundheitsreform 2007



director of cardiac rehabilitation and preventive cardiology at the University of Vermont College of Medicine, in Burlington.

"You need a pretty high staff-to-patient ratio if you want to do a good job," Ades said. "Hospitals like cardiac rehabilitation because it's a good

public relations strategy . . . but they rarely break even."

Incorporating referral to cardiac rehabilitation into quality measures that affect reimbursement (pay for performance) could help boost referrals, said Ades, who helped write the 1995 guidelines and who is also one

of the coauthors of the Suaya study. "I'm under pressure from the hospital leadership to prescribe aspirin and statins because they get graded on it," he said. "So I think the single most important key is to make referral to cardiac rehabilitation a quality indicator." □

## Research Probes Details of Poor Adherence in Antihypertensive Drug Therapy

Mike Mitka

**A** UNIQUE DATA SET IS PROVIDING researchers with some clues

which collects real-time dosing data by recording each specific instance a patient opens a pill container.

"There is a difference between pre-

physicians to intervene in dosing strategies more successfully. If electronic monitoring reveals, for example, that a person is missing his or her evening

Eine neue Nachricht?

50% nehmen nach einem Jahr

Medikament regelmäßig

Ver-

Verpflichtung zu Therapietreue?

... a year and that 50% of those remaining on treatment had occasional, several-day lapses in taking their pills—events that are often undetected with traditional adherence monitoring methods. AARDEX (Zug, Switzerland) manufactures a medication event monitoring system,

George Bakris, MD, professor of medicine and the director of the University of Chicago Medical Center's hypertension center, said that while adherence's role controlling blood pressure is well known, the specifics surrounding missed doses has been lacking. Such knowledge could allow

JAMA. 2006;296[21]:2563-2571), said electric monitoring may register when a patient opens a pill container, but that does not mean the medication is taken. "In terms of functionally improving adherence, the pill bottle is not necessarily the solution," Taylor said. □

# Physician Communication When Prescribing New Medications

*Derjung M. Tarn, MD, PhD; John Heritage, PhD; Debora A. Paterniti, PhD;  
Ron D. Hays, PhD; Richard L. Kravitz, MD, MSPH; Neil S. Wenger, MD, MPH*

**Background:** Communication about taking a new medication is critical to proper use of drug therapy and to patient adherence. Despite ample evidence that medications are not taken as prescribed, few investigations have detailed the elements of communication about new medication therapy. This article describes and assesses the quality of physician communication with patients about newly prescribed medications.

**Methods:** This was an observational study that combined patient and physician surveys with transcribed audiotaped office visits from 185 outpatient encounters with 16 family physicians, 18 internists, and 11 cardiologists in 2 Sacramento, Calif, health care systems between January and November 1999, in which 243 new medications were prescribed. We measured the quality of physician communication when prescribing new medications.

**Results:** Physicians stated the specific medication name

for 74% of new prescriptions and explained the purpose of the medication for 87%. Adverse effects were addressed for 35% of medications and how long to take the medication for 34%. Physicians explicitly instructed 55% of patients about the number of tablets to take and explained the frequency or timing of dosing 58% of the time. Physicians fulfilled a mean of 3.1 of 5 expected elements of communication when initiating new prescriptions. They counseled the most about psychiatric medications, fulfilling a mean of 3.7, 3.5, and 3.4, pulmonary, and cardiovascular elements, respectively.

**Conclusions:** When initiating new medications, physicians often fail to communicate critical elements of medication use. This might contribute to misunderstandings about medication directions or necessity and, in turn, lead to patient failure to take medications as directed.

# Physician Communication When Prescribing New Medications

Derjung M. Tarn, MD, PhD; John Heritage, PhD; Debora A. Paterniti, PhD;  
Ron D. Hays, PhD; Richard L. Kravitz, MD, MSPH; Neil S. Wenger, MD, MPH

Information durch Ärzte defizitär:  
Nur in 55% wie viel und wann,  
nur in 34% wie lange das Medikament  
genommen werden soll  
Nur in 35% unerwünschte Wirkungen  
angesprochen

ary and November 1999, in which 243 new medications were prescribed. We measured the quality of physician communication when prescribing new medications.

**Results:** Physicians stated the specific medication name

cation use. This might contribute to misunderstandings about medication directions or necessity and, in turn, lead to patient failure to take medications as directed.

*Arch Intern Med.* 2006;166:1855-1862

Kann Patientenwissen  
Therapieergebnisse  
verbessern?

# Kann Patientenwissen Therapieergebnisse verbessern?

Systematische Literatursuche  
Lenz M, 2007

# Ergebnisse

- Heterogen, von sehr effektiv bis Wirksamkeit nicht nachweisbar
- Warum eine Intervention wirkt und eine andere nicht, ist häufig nicht nachvollziehbar

Patienten-Informations-  
/Schulungs-Programme  
sind

Komplexe Interventionen

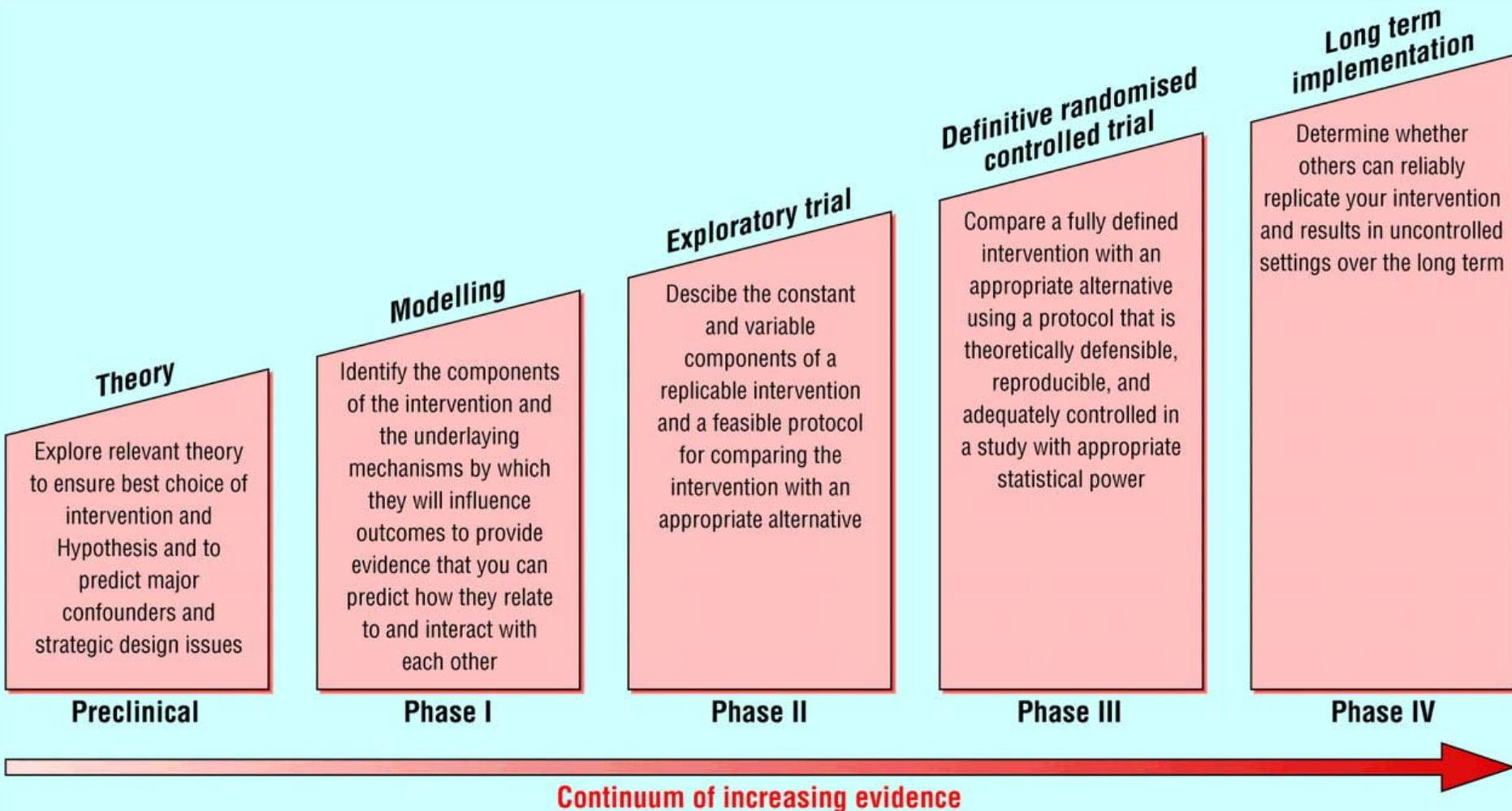
# Komplexe Interventionen

Therapieergebnisse hängen ab von:

- Behandlung
- Information/Schulung
- Behandlungsteam
- Soziale Bedingungen
- Gesundheitssystem

Framework for Design and  
Evaluation of Complex  
Interventions to Improve  
Health

Medical Research Council 1999



# Meta-analysis does not allow appraisal of complex interventions in diabetes and hypertension self-management: a methodological review

M. Lenz · A. Steckelberg · B. Richter · I. Mühlhauser

Received: 15 January 2007 / Accepted: 20 February 2007 / Published online: 23 May 2007

© Springer-Verlag 2007

**Abstract** Common methodologies used in systematic reviews do not allow adequate appraisal of complex interventions. The aim of the present study was to describe and critically appraise current methods of systematic reviews on complex interventions, using diabetes and hypertension patient education as examples. PubMed, the Cumulative Index to Nursing and Allied Health (CINAHL), the Cochrane Library and Health Technology Assessment databases were searched. Systematic reviews focusing on diabetes or hypertension patient education were included. Authors were contacted. Two investigators independently evaluated the reviews. The available evidence of three

Education programmes were dissected to analyse effects of single components. Different components of identical programmes were used. Interdependencies between components were not explored. Six reviews performed meta-analysis across programmes with heterogeneous educational or organisational approaches. The complexity of efficacy measures was disregarded: e.g. HbA<sub>1c</sub> was used as an isolated outcome variable without considering treatment goals, effects on hypoglycaemia, body weight or quality of life. Our results indicate that methods of current systematic reviews are not fully equipped to appraise complex and self-management programmes. Since these are complex

## Meta-analysis does not allow appraisal of complex interventions in diabetes and hypertension self-management: a methodological review

M. Lenz · A. Steckelberg · B. Richter · I. Mühlhauser

### Ergebnis:

Die Gesamtheit der Evidenz für eine bestimmte Intervention ist derzeit aus den Datenbanken nicht extrahierbar

reviews on complex interventions, using diabetes and hypertension patient education as examples. PubMed, the Cumulative Index to Nursing and Allied Health (CINAHL), the Cochrane Library and Health Technology Assessment databases were searched. Systematic reviews focusing on diabetes or hypertension patient education were included. Authors were contacted. Two investigators independently evaluated the reviews. The available evidence of three

analysis across programmes with heterogeneous educational or organisational approaches. The complexity of efficacy measures was disregarded: e.g. HbA<sub>1c</sub> was used as an isolated outcome variable without considering treatment goals, effects on hypoglycaemia, body weight or quality of life. Our results indicate that methods of current systematic reviews are not fully equipped to appraise patient education and self-management programmes. Since these are complex

of  
cal  
po-  
ta-

REVIEW

## Meta-analysis does not allow appraisal of complex interventions in diabetes and hypertension self-management: a methodological review

M. Lenz · A. Steckelberg · B. Richter · I. Mühlhauser

**Was man wissen möchte:**  
Warum sind manche Interventionen wirksam und andere nicht?

interventions. The aim of the present study was to describe and critically appraise current methods of systematic reviews on complex interventions, using diabetes and hypertension patient education as examples. PubMed, the Cumulative Index to Nursing and Allied Health (CINAHL), the Cochrane Library and Health Technology Assessment databases were searched. Systematic reviews focusing on diabetes or hypertension patient education were included. Authors were contacted. Two investigators independently evaluated the reviews. The available evidence of three

programmes were used. Interdependencies between components were not explored. Six reviews performed meta-analysis across programmes with heterogeneous educational or organisational approaches. The complexity of efficacy measures was disregarded: e.g. HbA<sub>1c</sub> was used as an isolated outcome variable without considering treatment goals, effects on hypoglycaemia, body weight or quality of life. Our results indicate that methods of current systematic reviews are not fully equipped to appraise patient education and self-management programmes. Since these are complex

## Meta-analysis does not allow appraisal of complex interventions in diabetes and hypertension self-management: a methodological review

M. Lenz · A. Steckelberg · B. Richter · I. Mühlhauser

**Ein Beispiel für Best Practice:  
Typ 1 Diabetes - Düsseldorf Programm  
Evidenz 1978-2006**

interventions. The aim of the present study was to describe and critically appraise current methods of systematic reviews on complex interventions, using diabetes and hypertension patient education as examples. PubMed, the Cumulative Index to Nursing and Allied Health (CINAHL), the Cochrane Library and Health Technology Assessment databases were searched. Systematic reviews focusing on diabetes or hypertension patient education were included. Authors were contacted. Two investigators independently evaluated the reviews. The available evidence of three

programmes were used. Interdependencies between components were not explored. Six reviews performed meta-analysis across programmes with heterogeneous educational or organisational approaches. The complexity of efficacy measures was disregarded: e.g. HbA<sub>1c</sub> was used as an isolated outcome variable without considering treatment goals, effects on hypoglycaemia, body weight or quality of life. Our results indicate that methods of current systematic reviews are not fully equipped to appraise patient education and self-management programmes. Since these are complex

# Patienten-Wissen

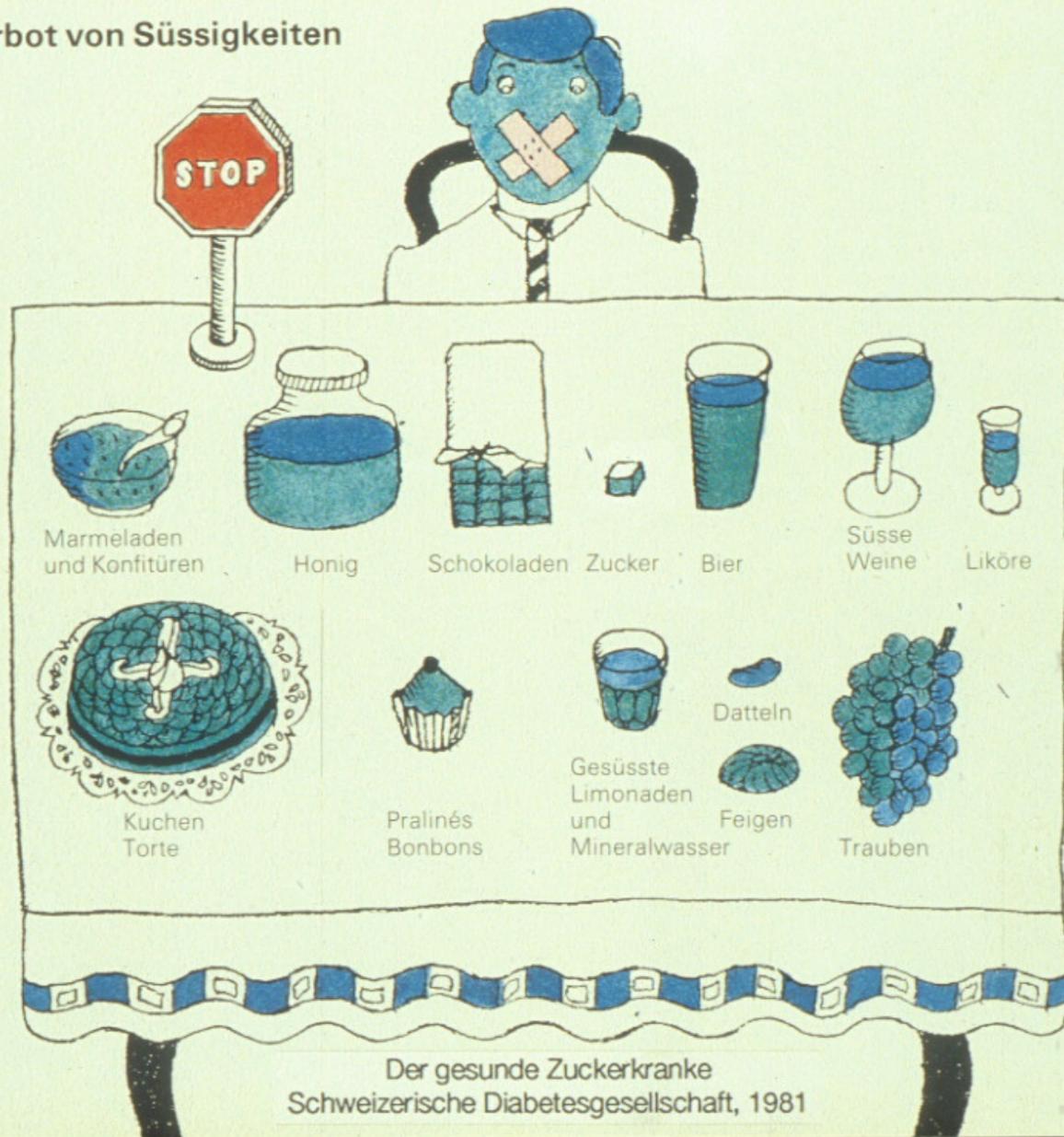
- muss evidenzbasiert und relevant sein
- muss relevantes Handeln ermöglichen
- ist Teil von komplexen Interventionen

# Patienten-Wissen

- muss evidenzbasiert und relevant sein
- muss relevantes Handeln ermöglichen
- ist Teil von komplexen Interventionen

# Kohlenhydrate

Verbot von Süssigkeiten



Der gesunde Zuckerkrankte  
Schweizerische Diabetesgesellschaft, 1981

# Patienten-Wissen

- muss evidenzbasiert und relevant sein
- muss relevantes Handeln ermöglichen
- ist Teil von komplexen Interventionen



# Patienten-Wissen

- muss evidenzbasiert und relevant sein
- muss relevantes Handeln ermöglichen
- ist Teil von komplexen Interventionen

# Düsseldorf-Programm versus DCCT (USA)

Intensivierte Insulintherapie  
bei Typ 1 Diabetes

# DCCT - NEJM 1993

## Intervention:

- Therapieziel durch Arzt definiert
- Diätpläne
- Vorgaben/Anpassung der Insulindosis durch das Behandlungsteam
- Individuelle Schulung
- Häufige Kontakte mit dem Behandlungsteam

# DCCT - NEJM 1993

## Ergebnisse:

- Verbesserte Blutzuckereinstellung
- 3x höheres Risiko für schwere Unterzuckerungen
- Keine Verbesserung der Lebensqualität

# Düsseldorf-Programm

## Intervention:

- Curriculum, 5 Tage, Gruppenschulung
- Patienten bestimmen nach Schulung ihr Therapieziel selbst
- Freie Diät
- Eigenständige Durchführung der Therapie
- Größtmögliche Loslösung von medizinischen Institutionen

# Düsseldorf-Programm

## Ergebnisse:

- Verbesserte Blutzuckereinstellung
- Gleichbleibendes oder niedrigeres Risiko für schwere Unterzuckerungen
- Verbesserung der Lebensqualität

# The British experience in diabetes education (DAFNE)

Simon Heller  
University of Sheffield  
UK



# The Dose Adjustment For Normal Eating (DAFNE) project

## BMJ 2002



**Stephanie Amiel  
Natalie McKeown  
Helen Reid  
Eileen Turner**



**Doug Newton**



**Simon Heller  
Sue Beveridge  
Carla Gianfrancesco  
Val Scott  
Carolyn Taylor**



**Lynda Newton**



**Sue Roberts  
Peter James  
Lindsay Oliver  
Sue Robson  
Jackie Rollingson  
Gill Thompson  
Frances Wright**



**Clare Bradley  
Jane Speight**

**funded by**



# Participants' Comments

- *'...ability to eat with the family whenever I want to (pizza after cinema).'*
- *'... taken away the guilt...'*
- *'For the first time in 25 years I was able to holiday abroad with a sense of freedom.'*
- *'I am now doing a new job which ... I could never have managed before the DAFNE Trial.'*
- *'It's given me the real reason for doing blood tests!'*
- *'How have I managed to survive before this week?'*
- *'Spread the word. It really can make a difference! Thanks! Why didn't someone think of this earlier!'*

# Düsseldorf-DAFNE-Programm

- Ohne Insulin-Analoga
- Kein Spritz-Ess-Abstand

Kann Patientenwissen  
Therapieergebnisse  
verschlechtern?

# Patients' responses to risk information about the benefits of treating hypertension

David Misselbrook and David Armstrong

## SUMMARY

**Background:** The medical profession is often presented with information on the value of treatment in terms of likely risk reduction. If this same information was presented to patients — so enabling them to give proper informed consent — would this affect their decision to be treated?

**Aim:** To examine patients' choice about treatment in response to different forms of risk presentation.

**Design of study:** Postal questionnaire study.

**Setting:** The questionnaire was sent to 102 hypertensive patients and 207 matched non-hypertensive patients aged between 35 and 65 years in a UK general practice.

**Methods:** Patients were asked the likelihood, on a four-point scale, of their accepting treatment for a chronic condition (mild hypertension) on the basis of relative risk reduction, absolute risk reduction, number needed to treat, and personal probability of benefit.

**Results:** An 89% response rate was obtained. Of these, 92% would accept treatment using a relative risk reduction model, 75% would accept treatment using an absolute risk reduction model, 68% would accept treatment using a number needed to treat model, and 44% would accept treatment with a personal probability of benefit model.

**Conclusion:** Many patients may prefer not to take treatment for mild hypertension if the risks were fully explained. However, given that the form of the explanation has a strong influence on

## Introduction

A NUMBER of studies have shown that clinicians' understanding of the effectiveness of treatment can be influenced by the way in which evidence is presented. For example, when findings from clinical trials are presented to clinicians in terms of relative risk reduction and number needed to treat (NNT) it has been found that an apparently large relative risk reduction creates a more favourable view of effectiveness than the NNT statistic,<sup>1</sup> despite the preference of trialists for the latter figure.<sup>2,3</sup>

Given the increasing importance accorded to patients' involvement in decision-making it can be argued that they too have the right to know the risks they accept in undertaking treatment. There is some evidence that positive and negative framing (for instance, '95% of patients survive this operation' versus '5% of patients do not survive') influences patients' decisions<sup>4,5</sup> and that when presented with a hypothetical disease and treatment patients seem more inclined to accept treatment when it is offered in terms of relative risk reduction;<sup>6,7</sup> however, it is not clear what the effect on decision-making would be if patients were presented with the same range of risk information.

Hypertension is a relatively common primary care problem that has been clearly documented as a risk factor for



# Patients' responses to risk information about the benefits of treating hypertension

David Misselbrook and David Armstrong

## SUMMARY

**Background:** The medical profession is often presented with information on the value of treatment in terms of likely risk reduction. If this same information was presented to patients — so enabling them to give proper informed consent — would this affect their decision to be treated?

**Aim:** To examine patients' choice about treatment in response to

Many patients may prefer not to take treatment for mild hypertension if the risks were fully explained.

... was obtained. Of these, 92% would accept treatment using a relative risk reduction model, 68% would accept treatment using an absolute risk reduction model, and 44% would accept treatment with a personal probability of benefit model.

**Conclusion:** Many patients may prefer not to take treatment for mild hypertension if the risks were fully explained. However, given that the form of the explanation has a strong influence on

## Introduction

A NUMBER of studies have shown that clinicians' understanding of the effectiveness of treatment can be influenced by the way in which evidence is presented. For example, when findings from clinical trials are presented to clinicians in terms of relative risk

Schlechtere Therapieergebnisse?

... patients' ... that they ... undertak- ... neg- ...  
... negative framing (for instance, '95% of patients survive this operation' versus '5% of patients do not survive') influences patients' decisions<sup>4,5</sup> and that when presented with a hypothetical disease and treatment patients seem more inclined to accept treatment when it is offered in terms of relative risk reduction;<sup>6,7</sup> however, it is not clear what the effect on decision-making would be if patients were presented with the same range of risk information that is available to doctors.

Hypertension is a relatively common primary care problem that has been clearly documented as a risk factor for

# Patients' responses to risk information about the benefits of treating hypertension

David Misselbrook and David Armstrong

## SUMMARY

**Background:** The medical profession is often presented with information on the value of treatment in terms of likely risk reduction. If this same information was presented to patients — so enabling them to give proper informed consent — would this affect their decision to be treated?

**Aim:** To examine patients' choice about treatment in response to

Many patients may prefer not to take treatment for mild hypertension if the risks were fully explained.

... was obtained. Of these, 92% would accept treatment using a relative risk reduction model, 68% would accept treatment using an absolute risk reduction model, and 44% would accept treatment with a personal probability of benefit model.

**Conclusion:** Many patients may prefer not to take treatment for mild hypertension if the risks were fully explained. However, given that the form of the explanation has a strong influence on

## Introduction

A NUMBER of studies have shown that clinicians' understanding of the effectiveness of treatment can be influenced by the way in which evidence is presented. For example, when findings from clinical trials are presented to clinicians in terms of relative risk reduction, they are more likely to accept treatment.

... patients' decisions that they are more likely to undertake treatment if the negative framing (for instance, '95% of patients survive this operation' versus '5% of patients do not survive') influences patients' decisions<sup>4,5</sup> and that when presented with a hypothetical disease and treatment patients seem more inclined to accept treatment when it is offered in terms of relative risk reduction;<sup>6,7</sup> however, it is not clear what the effect on decision-making would be if patients were presented with the same range of risk information that is available to doctors.

Hypertension is a relatively common primary care problem that has been clearly documented as a risk factor for

Verpflichtung zu Therapietreue?

# Prävention von Schlaganfall mit Blutgerinnungshemmern

## Meta-Analysen - Leitlinien

- Hoher Nutzen für Hochrisikopatienten
- NNT über 5 Jahre 2-7

# Prävention von Schlaganfall mit Blutgerinnungshemmern

## Unerwünschte Effekte

- Blutungsrisiko
- Hoher Aufwand für Patienten

# Präferenzen von Patienten?

Protheroe et al. BMJ 2000

# Präferenzen von Patienten

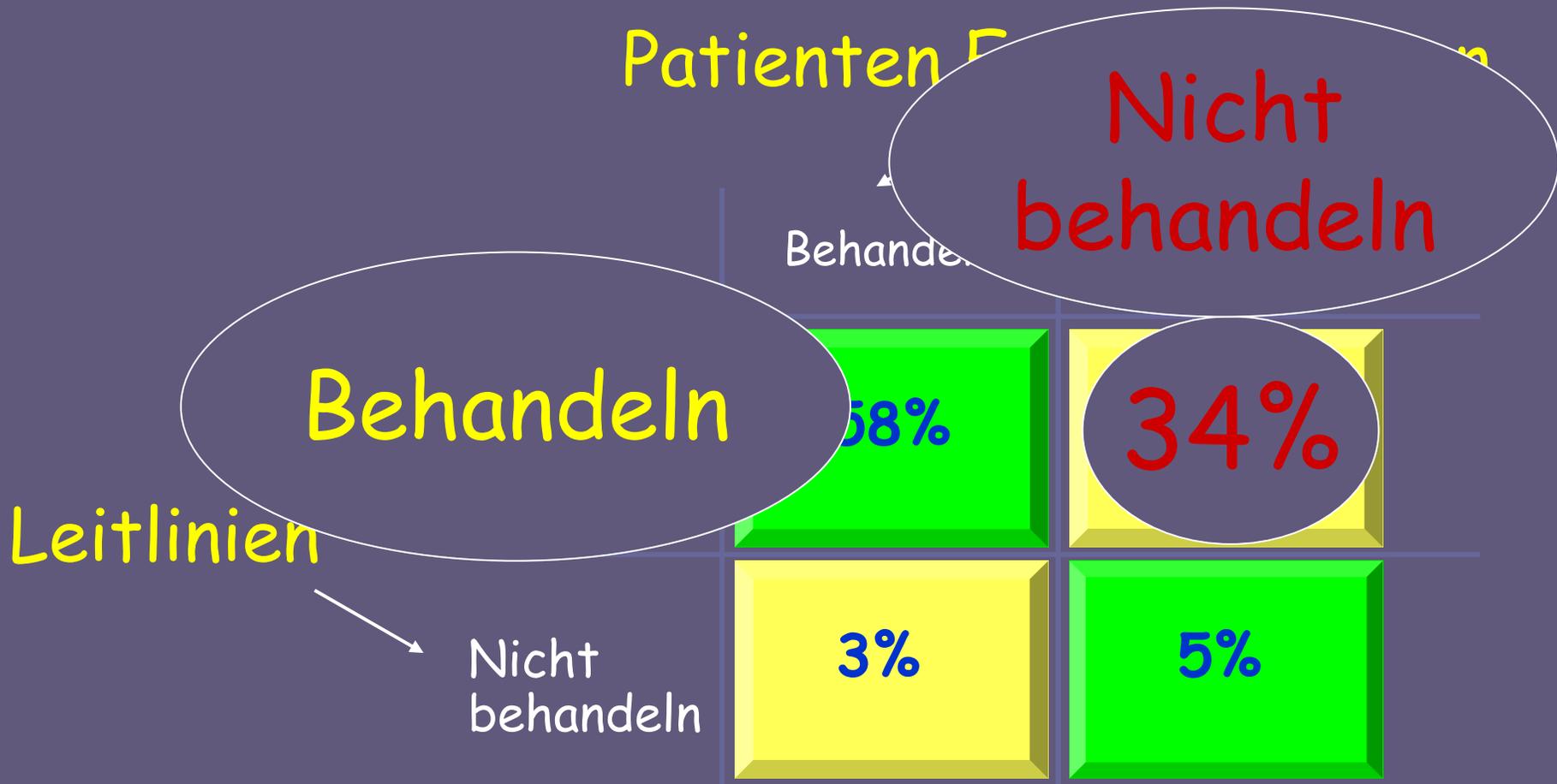
- 97 Patienten mit Vorhofflimmern aus Allgemeinpraxen
- Alter 70 bis 85 Jahre
- 85% wollen in die Entscheidung einbezogen werden

# Präferenzen von Patienten

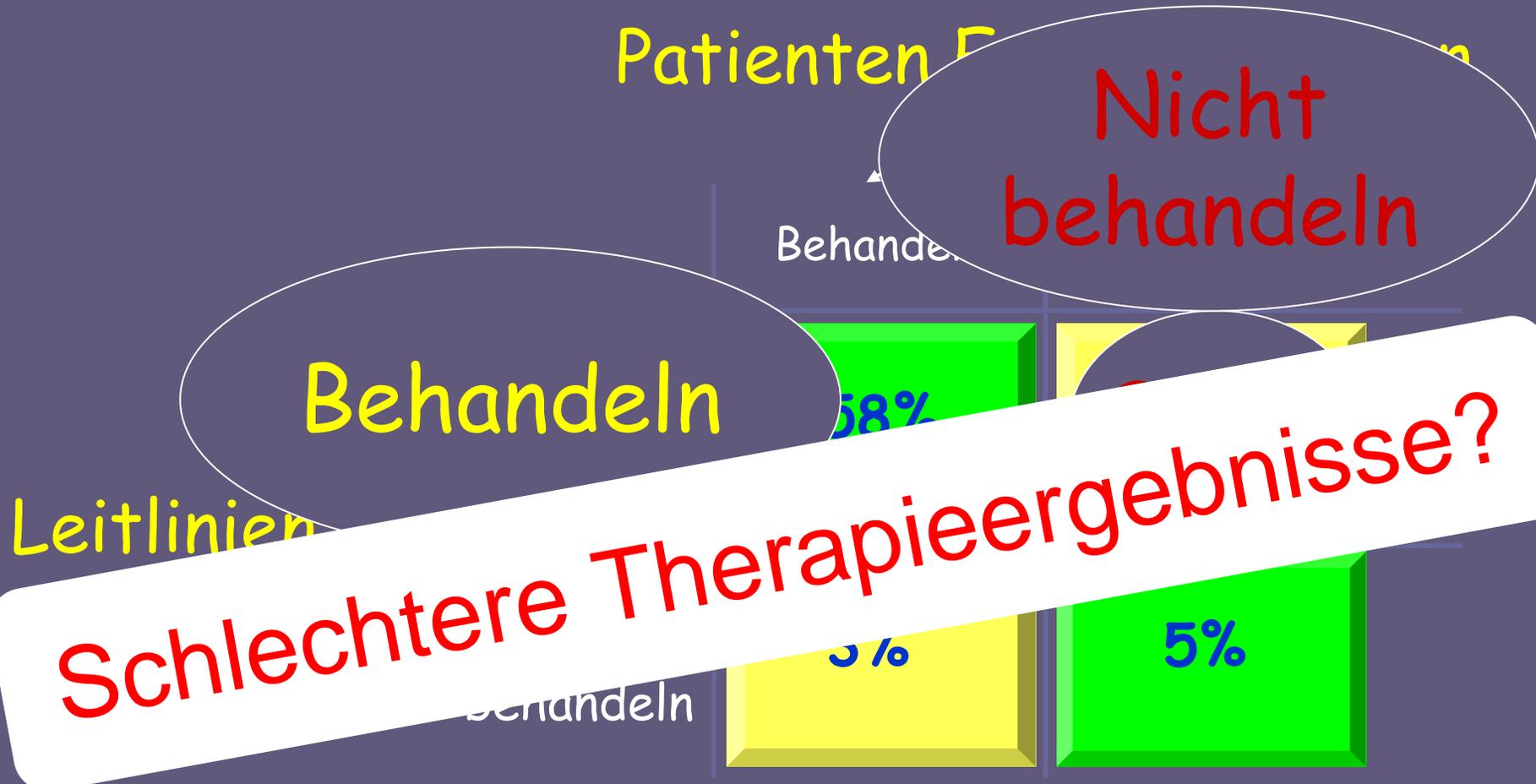
## Patienten Entscheidungen

		Behandeln	Nicht behandeln
Leitlinien	Behandeln	58%	34%
	Nicht behandeln	3%	5%

# Präferenzen von Patienten



# Präferenzen von Patienten



# Präferenzen von Patienten



# Themen

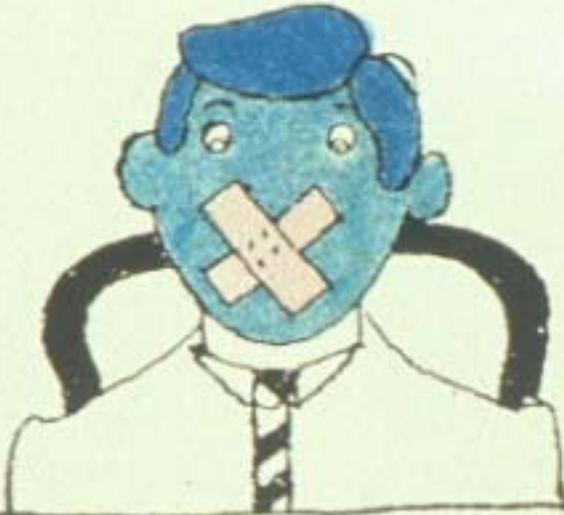
- Methodische Aspekte
- Wann sind Interventionen erfolgreich
- Wenn Patientenwissen zu schlechteren Therapieergebnissen führt
- **Wie viel dürfen Patienten wissen wollen?**



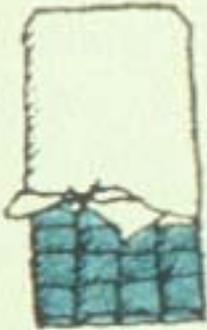
"I'M SORRY DOCTOR, BUT AGAIN I HAVE TO DISAGREE."

urate

sigkeiten



Honig



Schokoladen



Zucker



Bier



Datte



"I HAVE TO DISAGREE."

# Training in wissenschaftlicher Kompetenz für Patienten- und Verbrauchervertreter



Universität Hamburg 2002-2005  
14 Kurse, 5 Tage  
161 TeilnehmerInnen

30 Brustkrebsaktivistinnen

KOMBRA

Workshop Sep. 2006

- AKTUELL
- PARLAMENT
- ABGEORDNETE
- AUSSCHÜSSE
- WEHRBEAUFTRAGTER
- DOKUMENTE
- WISSEN
- LIVE
- PETITIONEN
- EUROPA UND INTERNATIONALES
- SERVICE
- PRESSE

- Jugend
- Ausstellungen
- Architektur und Kunst
- Geschichte

Impressum / Datenschutz

## DEUTSCHER BUNDESTAG – Petitionsausschuss -

[ zurück ]

### Öffentliche Petitionen



### Gesundheitswesen: Behandlungsleitlinien und wissenschaftliche Studien

Hinweise	Übersicht über Öffentliche Petitionen	Öffentliche Petition einsehen und mitzeichnen/unterstützen	Diskussionsforum
Mitzeichnungsliste einsehen	Stand der Bearbeitung	Postkarte	

### Gesundheitswesen: Behandlungsleitlinien und wissenschaftliche Studien Eingereicht durch: Brita Tenter am Montag, 2. Oktober 2006

Die Petentin fordert, dass für Patientinnen und Patienten die Aussagen von Behandlungsleitlinien und wissenschaftlichen Studien (diagnostische und therapeutische Fragestellungen) umfassend und in verständlicher Sprache und Form erstellt und zugänglich gemacht werden. Bei der Erstellung müssen kompetente Patientinnen und Patienten des jeweiligen Krankheitsbildes von Beginn an beteiligt werden.

#### Begründung:

Patientinnen und Patienten haben vor allen diagnostischen und therapeutischen Maßnahmen das Recht auf eine gemeinsame Entscheidungsfindung (Shared Decision Making) mit ihrem Arzt oder ihrer Ärztin. Um dieses Recht zu wahren ist es unabdingbar, dass alle Beteiligten dieses Entscheidungsprozesses über die gleichen Informationen verfügen. Diese müssen aktuell und qualitätsgesichert sein sowie auf der Basis der besten zur Verfügung stehenden wissenschaftlichen Daten (= Evidenz basierte Medizin) beruhen.

Leitlinien der jeweiligen medizinischen Fachgesellschaften geben Ärzten und Patienten qualitätsgesicherte Behandlungsempfehlungen, die auch als Grundlage des ärztlichen Beratungsgespräches dienen sollten. Untersuchungen belegen, dass Patienten bei einer ausschließlich mündlichen Informationsvermittlung bereits nach kurzer Zeit nur noch einen geringen Prozentsatz der Information erinnern können. Schriftliche und für Laien verständliche Behandlungsleitlinien müssen deshalb als Entscheidungshilfen für PatientInnen zur Vorbereitung und/oder Nachbereitung von Aufklärungs- und Beratungsgesprächen zur Verfügung stehen.

## Petition:

Die Petentin fordert, dass für Patientinnen und Patienten die Aussagen von Behandlungsleitlinien und wissenschaftlichen Studien (diagnostische und therapeutische Fragestellungen) umfassend und in verständlicher Sprache und Form erstellt und zugänglich gemacht werden.

## Forderungen und Begründung:

- Recht auf Shared Decision Making
- Für Alle gleiche Informationen
- Diese müssen auf EBM beruhen
- Schriftliches für Beratungsgespräche
- Alle Behandlungswege einschließen

## Forderungen und Begründung:

Patienteninformationen sollen die Ergebnisse medizinischer Forschung (Studien) und deren Bewertung transparent machen. Das beinhaltet u. a. eine klare Darstellung der Art und Qualität einer wissenschaftlichen Studie.

## Forderungen und Begründung:

Die Ergebnisse müssen in absoluten Zahlen und nicht mit irreführenden relativen Prozentangaben genannt werden. Dies gilt auch für Nutzen und Nebenwirkungen der geprüften Behandlung. Graphische Darstellungen müssen eindeutig und ohne verzerrende Maßstäbe sein, die zu falschen Schlussfolgerungen führen können.

AKT  
PAR  
ABO  
AUS  
WE  
DO  
WIS  
LIV  
PET  
EUR  
INT  
SER  
PRE

Brita Tenter

21465 Reinbek

Gesundheitswesen

Der Deutsche Bundestag hat die Petition am 25.10.2007 abschließend beraten und beschlossen:

Das Petitionsverfahren abzuschließen, weil er dem Anliegen weitgehend entsprechen konnte.

Es ist alles gut wie es ist ...

... den die Aussagen von Behandlungs-

1 von 4

Jug  
A  
G

Impressum / Datenschutz

Leitlinien der jeweiligen medizinischen Fachgesellschaften geben Ärzten und Patienten qualitätsgesicherte Behandlungsempfehlungen, die auch als Grundlage des ärztlichen Beratungsgesprächs dienen sollten. Untersuchungen belegen, dass Patienten bei einer ausschließlich mündlichen Informationsvermittlung bereits nach kurzer Zeit nur noch einen geringen Prozentsatz der Information erinnern können. Schriftliche und für Laien verständliche Behandlungsleitlinien müssen deshalb als Entscheidungshilfen für PatientInnen zur Vorbereitung und/oder Nachbereitung von Aufklärungs- und Beratungsgesprächen zur Verfügung stehen.

- AKTUELL
- PARLAMENT
- ABGEORDNETE
- AUSSCHÜSSE
- WEHRBEAUFTRAGTER
- DOKUMENTE
- WISSEN

## DEUTSCHER BUNDESTAG – Petitionsausschuss -

[ zurück ]

### Öffentliche Petitionen

#### Gesundheitswesen: Behandlungsleitlinien und wissenschaftliche Studien



## Begründung:

Therapiefreiheit des Arztes  
Informationen durch den behandelnden Arzt  
Unabhängige Patientenberatung  
Afgis  
IQWIG

Das Petitionsverfahren abzuschließen, weil er dem Anliegen weitgehend entsprechen konnte.

ONKOLOGIE

# Dreistufenmodell optimiert Behandlung unter Kostendeckung

Wie die künftigen Strukturen der onkologischen Versorgung in Deutschland aussehen sollten

Deutsches Ärzteblatt | Jg. A 3004 | Hft 44 | 2. November 2007

Matthias W. Beckmann, Guido Adler, Peter Albers, Johannes Bruns, Gerhard Ehninger, Axel Hauschild, Peter Neuhaus, Wolff Schmiegel, Stephan Schmitz, Hans-Joachim Schmoll, Michael Weller, Thomas Wiegel, Michael Bamberg

**D**ie künftige onkologische Versorgung in Deutschland unterliegt vielfältigen, sich ständig verändernden Einflüssen und Variablen, die eine kontinuierliche An-

tung durch externe Organisationen eher unterlegen. Ziel muss es sein, auf der Basis qualifizierter Leitlinien interdisziplinäre Versorgungsstrukturen aufzubauen und Qualität

ment-Programm (DMP) Mammakarzinom, als qualitätsgesicherte Versorgungsstrukturen zu definieren, ist abzulehnen. Das DMP Mammakarzinom ist heterogen, die

gruppen. Alle Beteiligten müssen bereit sein, den derzeitigen Strukturwandel gemeinsam mitzutragen. Dieses schließt neben den klinischen Leistungserbringern auch die sich anvertrauenden Patientinnen und Patienten mit ein.

■ Zitierweise dieses Beitrags:

Dtsch Arztebl 2007; 104(44): A 3004–9

---

#### **Anschrift für die Verfasser**

Prof. Dr. med. Matthias W. Beckmann

Frauenklinik Universitätsklinikum Erlangen

Universitätsstraße 21–23, 91054 Erlangen

gruppen. Alle Beteiligten müssen bereit sein, den derzeitigen Strukturwandel gemeinsam mitzutragen. Dieses schließt neben den klinischen Leistungserbringern auch die sich anvertrauenden Patientinnen und Patienten mit ein.

„Alle Beteiligten müssen bereit sein, den ... Strukturwandel gemeinsam mitzutragen. Dieses schließt ... auch die sich anvertrauenden Patienten mit ein.“

**Anschrift für die Verfasser**

Prof. Dr. med. Matthias W. Beckmann  
Frauenklinik Universitätsklinikum Erlangen  
Universitätsstraße 21–23, 91054 Erlangen



European Commission

Enterprise & Industry DG

# **Information to patients in Europe, The Pharmaceutical Forum as one of the drivers for change?**

**Health Action International - Open Seminar  
Brussels, 12 October 2007**

*Christian Siebert,  
Head of Unit: Competitiveness of Pharmaceuticals Unit*

# Direct-to-Consumer Advertising of Pharmaceuticals



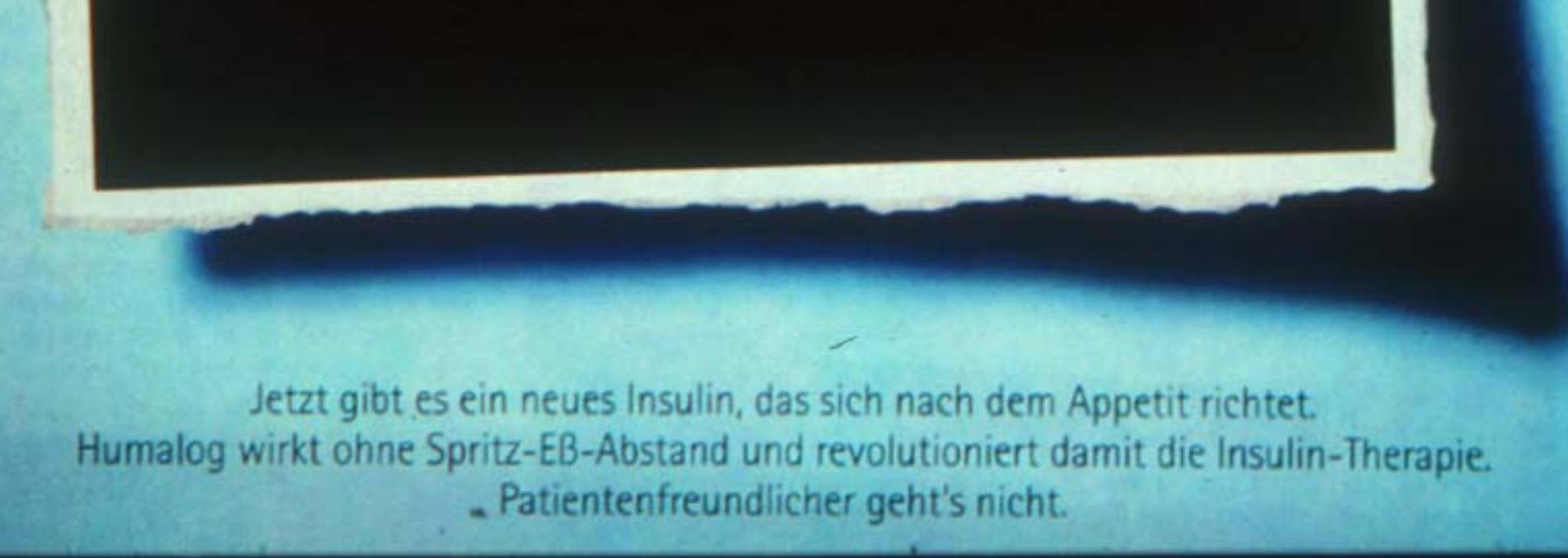
G. Dou

# Direct-to-consumer advertising

- Nachfrage nach Medikamenten nimmt zu
- Ärzte verschreiben gegen eigene Überzeugung
- Nutzen für Gesundheit nicht nachgewiesen
- Hohe finanzielle Aufwendungen der Industrie



Jetzt gibt es ein neues Insulin, das sich nach dem Appetit richtet.  
Humalog wirkt ohne Spritz-EB-Abstand und revolutioniert damit die Insulin-Therapie.  
„Patientenfreundlicher geht's nicht.“



Jetzt gibt es ein neues Insulin, das sich nach dem Appetit richtet.  
Humalog wirkt ohne Spritz-Eß-Abstand und revolutioniert damit die Insulin-Therapie.  
Patientenfreundlicher geht's nicht.

Jetzt gibt es ein neues Insulin,  
das sich nach dem Appetit richtet.  
Humalog wirkt ohne Spritz-Eß-Abstand  
und revolutioniert damit die Insulin-Therapie.  
Patientenfreundlicher geht's nicht.

# Ebm@school

Kritische Gesundheitsbildung  
für Schülerinnen und Schüler

# Schlussfolgerung

- Wissen muss relevant und evidenzbasiert sein
- Muss relevantes Handeln ermöglichen
- Kann nur als Teil komplexer Interventionen beurteilt werden

# Schlussfolgerung

- Patienten wollen mitentscheiden
- Die notwendigen Informationen stehen nicht zur Verfügung
- Keine Verpflichtung von Patienten zu „therapiegerechtem Verhalten“!
- Keine Medikamentenwerbung durch die Industrie!
- Kritische Gesundheitsbildung für Alle!